

Robb Report

Vacation Homes

FEBRUARY/MARCH 2007

EXCEPTIONAL WATERFRONT, GOLF, COUNTRY, MOUNTAIN AND VINEYARD PROPERTIES

Hawaii on Fire

HOT REAL ESTATE ON LANAI, KAUAI &
THE BIG ISLAND

Buy or Sell

WHERE IS THE MARKET HEADING?

INTERNET WATCH

Video Tours & Marketing Tools

PRIVATE AIRSTRIPS

Where To Land On Your Own Doorstep



THE WEYBRIDGE COLLECTION

The Wey Home

A new fractional-ownership venture creates a cultural connection BY SUSAN KIME

Robert Glaze, founder and president of the Weybridge Collection, hates the word "club." So, when naming his fractional-ownership venture, he was careful not to tag it as a private residence club or destination club. "I wanted to collect historic, artistic and culturally relevant homes with the same discernment as I do when I collect fine art—that's why I call our homes a 'collection,' not a 'club,'" explains Glaze. "The homes have been planned and executed to be large and comfortable works of art in and of themselves. And within that frame are many other collections of primitive art, folk art and textiles."

Currently, the company has a 7,200-square-foot Mexican Colonial-style home within a guard-gated community in San Miguel de Allende and a 6,000-square-



foot home in Santa Fe that rests under 200-year-old cottonwood trees. A one-fifth share for the property in Mexico is priced at \$450,000; the same at the Santa Fe location is \$465,000.

"It's more about building a true second home experience for our owners as opposed to giving them the typical generic vacation club experience that has become so common these days," Glaze says. "Unlike other places, we've added an additional dimension: a substantial artistic, cultural and educational component."

In each of the homes are original art collections of established Native American and Mexican artists including Nocona Burgess, Anthony Chee Emerson, John Nieto, Hilario Alejo Madrigal, Neftali Ayunga Suarez and Irma Garcia Blanco.

Founder Robert Glaze wants every home in the Weybridge Collection to strongly reflect its location. Each property includes an original art collection as well as a library with informative books on the area. Right: Casa Las Artes in Santa Fe, New Mexico.





Left: Santa Fe master bedroom. Below, clockwise from far left: Santa Fe family room, kitchen, and outdoor dining area; San Miguel outdoor sala.



There is Mata Ortiz pottery from Mexico and tribal art and textiles from Peru. In the homes' libraries are collections of books on the culture, history and artists of the area, both new and old.

Much of the inspiration for the equity-based Weybridge Collection came from works by writers such as Frances Mayes (*Under the Tuscan Sun*), Peter Mayle (*A Year in Provence*) and Tony Colhan (*On Mexican Time*). These authors motivated Glaze to create experiences that would highlight the emotional pull of the region. When in residence, owners can be taken on excursions to the homes of regional artists, textile makers and silversmiths and can travel to Native American pueblos and areas

usually known only to the locals.

"This is not a private residence club for people who don't want to do anything on their vacations," remarks Glaze. "This is more of an enclave of private residence experiences—those that delve into understanding the deeper meaning of the area's history, culture and artistic lifestyles."

Glaze will be adding at least two additional homes by year's end. Currently under consideration are European locations such as Umbria and Paris, as well as U.S. ones such as Napa and Carmel.

The Weybridge Collection, 773.549.3070, www.veybridgecollection.com



THE WEYBRIDGE COLLECTION

FRACTIONAL INTERESTS FOR SALE

Casa Las Artes – Tesuque/Santa Fe, New Mexico

THE WEYBRIDGE COLLECTION – AVAILABLE FOR EXCHANGE

Villa Puerta del Sol – San Miguel de Allende, Mexico

Casa El Quijote – San Miguel de Allende, Mexico

Casa Buena Fortuna – San Miguel de Allende, Mexico

Residences at Snowmass Club – Snowmass/Aspen, Colorado

COMING SOON TO THE WEYBRIDGE COLLECTION:

Napa Valley, California

For more information, visit www.veybridgecollection.com or call us at 773.549.3070.